



# **Overseas Student Health Cover (OSHC) and Overseas Workers & Visitors Health Cover (OWVHC)**

## **Expression of Interest Partnership Application Form**

Updated May 2022

Please answer all sections and return the completed form to:  
[OHC.partnerships@medibank.com.au](mailto:OHC.partnerships@medibank.com.au) Note that incomplete applications will not be considered.

**YOUR BUSINESS DETAILS**

What is your business?      Education Agent                      Institution/Education Provider  
    Migration Agent                      Other (please detail)

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Which product/s are you interested in?    OSHC Products = ahm OSHC                      Medibank Essentials OSHC  
    OWHC Products = Medibank Overseas Workers & Visitors Health Cover

Registered company name	
Australian Business Number (ABN)	
Registered for GST (Yes or No)	
Business trading name	
MARA number (if applicable)	
CRICOS number (if applicable)	
Year your business was established	
Director/Owner name	
Total number of staff	
Registered office address	
Head office location (if different from above)	
Key contact person	
Email address	
Phone number/mobile number	
Website	
LinkedIn – business account	
Facebook – business account	
Instagram - business account	
Tik Tok - business account	
WeChat – business account	
Xiaohongshu (RedBook)	

Describe the services your business provides:


Do you intend to work exclusively with ahm/Medibank?

YES

NO

If no, list the other health insurance providers that you work with:


Do you use sub-agents or other people not employed directly by you to perform student recruitment activities?

If yes, how many?

YES \_\_\_\_\_

What countries/markets?


Please indicate how you advertise your agency and services you offer (e.g. what medium, how often, etc).


## OSHC - ABOUT YOUR STUDENTS

List the countries that your students are from and how many Australian student visas your business processed last calendar year based on those markets:

Country	_____	No. of students	_____
Country	_____	No. of students	_____
Country	_____	No. of students	_____
Country	_____	No. of students	_____
Country	_____	No. of students	_____

Percentage of singles, couples and family referrals:

Single		Couple		Family
_____	%	_____	%	_____
				%

Peak Season Months	Jan	Feb	Mar	Apr	May	Jun
	Jul	Aug	Sep	Oct	Nov	Dec

What is your forecast numbers for international students to study in Australia for this calendar year?

What is your forecast numbers for international students to study in Australia for next calendar year?

OSHC Conversion rate – For commencing international students, what percentage % of OSHC policies do you directly arrange each year?

Less than 25%	Between 25-50%	Between 50%-75%	More than 75%

List the top 4 Australian Education Institutions you represent:


**OWVHC**

What other visa types (Overseas Workers & Visitors such as visa sub-class 485, 590 etc.) and how many of these visas did you process in the last 12months:

Visa type & subclass	Single	Couple	Family

What is your forecast numbers for international workers & visitors to visit Australia for **this** calendar year?

What is your forecast numbers for international workers & visitors to visit Australia for **next** calendar year?

Why do you want to partner with Medibank?


This form was completed by:

Name	
Date	

Please complete **all** sections and return the form to [OHC.partnerships@medibank.com.au](mailto:OHC.partnerships@medibank.com.au). It can take up to 21 working days to process your application. Incomplete applications will **not** be considered. Thank you for your interest in partnering with Medibank and ahm.